



Assistant Sales Consultant | Rosanna

Full time

Miles Real Estate is a 100-year strong, well-established organisation with almost 80 employees based in Rosanna and Ivanhoe. With a long-standing history in our local community, we pride ourselves on local knowledge, exceptional customer service and commitment to both our clients and employees.

WHY join us?

- **Great Team** - Encouraging and supportive team
- **Training and Mentoring** – Working closely with, and supporting one of our highly successful Partners
- **Experience Leadership Team** – Our highly experienced leadership team understand the challenges and they are always at hand to provide mentoring, leadership and guidance to assist
- **Modern spacious office** – light and spacious office based in Rosanna
- **Don't work on your birthday** – paid leave on your birthday every year
- **Christmas and New Year** – enjoy an end of year break with office closure

About the OPPORTUNITY

The Assistant Sales Consultant role is ideal for someone who has no previous real estate experience and has a genuine desire to commence a successful career in real estate being trained and mentored by an experienced, highly successful, and energetic sales agent and Partner within the business. This role would also be a great step into sales for an experience BDM, or property manager looking to diversify and broaden their skill set in the residential sales arena. The successful candidate will be well supported by experienced and long term colleagues, to ensure a smooth transition into a fast paced and flexible environment.

We strive to foster an atmosphere where staff enjoy coming to work and our many long-standing team members are a testament to this. So, when you join the team at Miles, you will instantly feel the difference that an optimistic and connected workplace brings.

This is an exciting opportunity for an **Assistant Sales Consultant** seeking to join an agency with a supportive team, a great culture and an environment that will enable you to thrive and commence, or further your success in real estate.

About the ROLE

- Property marketing
- Database management
- Conducting open home and attending auctions
- Liaising with vendors and buyers
- Appraisals and appointment – booking, managing, attending
- Cold calling and prospecting

About YOU

- Genuine desire to succeed and progress in the real estate industry
- No previous experience required just a keen willingness to learn,
- Excellent personal appearance and presentation
- Energy, enthusiasm, drive, commitment, reliability
- Excellent work ethic
- Friendly, positive and outgoing personality
- Outstanding written and verbal communications skills
- Ability to work independently and multi-task
- Excellent organisation and time management skills

MUST have

- Certificate IV in Real Estate Practice (Agents Representative)
- Current Driver Licence
- Police Check Required, must be less than 6 months old.
- Well maintained reliable car

If this sounds like the position for you, please apply now by submitting a resume and cover letter to:

Lisa Fitzpatrick - Email: lfitzpatrick@milesre.com.au