

Sales Consultant

Full time |

Miles' is a well-established and highly regarded agency with over 80 employees based in Ivanhoe and Rosanna. We are a leading Agency within Banyule and surrounding suburbs with an exceptional track record within all divisions of our company.

As a market leader we are always striving to attract the right people to join our team of highly motivated, dynamic and positive professionals. We know our people are our most valuable asset, and appreciate the importance of providing mentoring, training and development opportunities that support them to be the best they can be.

We now have an exciting opportunity for an experienced **Sales Consultant** seeking to join an agency with a supportive team, a great culture and an environment that will enable you to thrive and further your success in real estate.

We strive to foster an atmosphere where staff enjoy coming to work and our many long-standing employees are a testament to this. So, when you join the team at Miles, you will instantly feel the difference that an optimistic and connected workplace brings.

Our Employees Enjoy

- Pathways for career development and professional growth.
- Family friendly and flexible with genuine work/life balance opportunities.
- A positive workplace culture where teams collaborate and communicate respectfully.
- An exciting place to work and a real part of the local community.
- Employee Assistance Program

About YOU

- Genuine desire to excel in real estate sales
- Strong understanding of sale process
- Previous experience in real estate sales (not essential)
- Excellent personal appearance and presentation
- Strong negotiation skills
- Energetic, enthusiasm, self-driven, commitment, reliability
- Excellent work ethic
- Friendly, positive, and outgoing personality
- Outstanding written and verbal communications skills
- Excellent organisation and time management skills
- Current driver's licence and respectable vehicle ownership

Qualifications

- Estate Agents Licence / Certificate IV in Real Estate Practice (Agents Representative)
- Current Police Check (less than 6 months old)
- Must have a strong Sales background – at least 12 months experience within Real Estate

If this sounds like the position for you, please apply now by submitting a resume and cover letter to:

Kylie Donhardt - Email: kdonhardt@milesre.com.au