

# Real Estate - Residential Sales Consultant

# Exciting full-time opportunity

#### About MILES

Miles Real Estate is a medium sized organization with approximately 75 employees based in Ivanhoe and Rosanna. With a long-standing history in our local community, we pride ourselves on local knowledge, exceptional customer service and commitment to both our clients and employees.

We are offering an exciting career opportunity for the right **Residential Sales Consultant** to join us, Banyule's largest market leading agency.

At Miles Real Estate, we believe our people are our most valued asset. Our team are provided with training and development opportunities and have access to our Employee Assistance Program. Our experienced leadership team are always at hand to provide mentoring, leadership and guidance to assist our employees to be their best.

### About the ROLE

Miles offer a fantastic working environment with supportive management, great opportunities for training, professional development and a positive work culture.

The successful applicant will benefit from working with a highly accomplished sales team.

Enthusiasm for property and excellence in client service are essential qualities to make you the ideal candidate.

## Applicants should be able to demonstrate the following attributes:

- A current Agents Representative Certificate would be an advantage
- Previous residential sales experience would also be beneficial, but is not essential
- Excellent communication, interpersonal and relationship management skills
- High levels of motivation, organization and time management skills
- The ability to work in a fast paced team environment
- Impeccable presentation and willingness to learn plus go the extra mile
- A strong focus on customer service with a proactive, can-do attitude
- Current drivers license, with the successful applicant required to undergo a police check
- Prepared and able to work every Saturday

If this sounds like the position for you, please <u>submit your resume via email</u> to: dcarter@milesre.com.au or soldmeadow@milesre.com.au